

# SME Services

## Why LSI?

Established in the utility industry since 1994, LSI provides its clients with the best possible solution for their utility tendering requirements and ongoing management of their contracts in a dynamic market. Many of our competitors promise cheap prices but we believe we are second to none when it comes to after-sales service.

- o Price advantage through LSI's buying strategies. This allows our clients to benefit from our economies of scale, which they would not be able to achieve in their own right
- o Live trading screens, which allow LSI to monitor the market constantly.
- o Experienced industry-trained staff.
- o Award Winning customer service and consultancy services.

## SME Energy Services

LSI has an array of services that have been tailored and focused to the SME sector. Our years of experience in the market have helped us to understand the specific areas in which SME's can benefit and LSI will work with your business to help you not only reduce the cost of your energy but also reduce the amount of energy you consume.

### Simple Price Comparisons

We cut through energy jargon and simply show you what you will be paying on a yearly basis for your gas and electricity.

### Account Management

All customers receive a named Account Manager to assist with any queries.

### Site Energy Audits

We will visit your site(s) and carry out full audits to help reduce your energy consumption.

### Siteworks/Metering

Our dedicated site works team co ordinate all functions required to install new metering systems.

### Energy Reporting

You can't manage what you can't measure, we will report your usage and recommend efficiency upgrades.

### Invoice Validation

Comprehensive reports detailing correct and incorrect invoices.



## Village Hall



Saving of: **£880**

## Parish Council



Saving of: **£1,021**

## Textile Company



Saving of: **£2,572**

## High Street Store



Saving of: **£118**

## Butcher



Saving of: **£309**

## Restaurant



Saving of: **£1,021**

## What Do Our Customers Say About Our Service:

*"LSI have saved us a total of £3,200/year by switching our electricity provider. We were surprised and extremely pleased by the savings. The level of service provided by LSI from the initial introduction through to the actual switching over was seamless. Explanations of the process were given verbally and confirmed by email, which was reassuring. I would use LSI again in the future."*

Sacha Maloney, Owner, Populus Data Solutions

*"Please take this note as a token of my appreciation for the service you have given. You and your team have been very quick to respond to any queries and have resolved any issues I have faced. I urge any ACN customers to at least make a query with LSI before deciding to choose their next utility contract."*

Razaull Ahmed, Owner, Chinaman Chinese Takeaway

*"Thank you for your efficient service. Not only have you saved me money but you searched the whole market to find me the best prices. This is a wonderful service offered by ACN. I would have no hesitation in recommending your service to family and friends."*

Douglas C Juru, Owner, The Villa (Nursing and Residential Home)

*"We are extremely happy with the service provided from both ACN and LSI and trust me we will save a huge amount over the next year and many more years to come 10/10 from us!"*

M I Cheema, Owner, Ocean Frozen Supplies

*"I am writing to thank you for your most efficient service in obtaining a great quote for our supplies. You made huge savings when compared to our existing supplier and the whole process only took one week. The result was a saving of more than £8,000 on our gas and electric bills, an offer we couldn't refuse. Thanking you again for your prompt and professional service."*

Vijay Saggur, Owner, Bollywood Brasserie

*"I want to place on record my thanks and appreciation to LSI for securing significant savings on our gas and electricity contracts. I cannot speak highly enough of your company and would recommend LSI to every business."*

Mike Kennedy, Town Clerk and Chief Executive, Henley-On-Thames Town Council